

### eProcurement Tips and Facts

## How to Access Amazon Business

Amazon Business is integrated into University of Iowa's eBuyapplication. All users will access Amazon Business through eBuy regardless of how they have previously accessed Amazon.

- All registration flows start when the buyer clicks on the Amazon eBuy for the first time
- End users must have access to the Amazon Business punchout in eBuy order to access Amazon Business
- End users should NOT access Amazon Business directly (i.e. trying to sign in from the Amazon.com home page)



**NOTE:** you may receive a pop-up page error message when punching out to Amazon. Please enable pop-ups to remedy this issue.

## **Amazon Ordering**

#### **Accessing Amazon**

• Upon ordering you will need to enable popups in your browser. This can be done by going to browser settings and enabling popups.

# Amazon Business Registration Scenarios Depending on how an end user has used their work email on Amazon.com or Amazon Business in the past, they will be

prompted through the corresponding registration flow.

Persona	Objective
New User	Has never used <u>Customer</u> email domain on any Amazon account
User to Convert	Amazon.com User ( <u>Customer</u> email linked to Amazon) who's order history will be migrated to the Centralized Business Account
User to Split	Amazon.com User ( <u>Customer</u> email linked to Amazon) who would like to transfer all previous order history and account information to a personal email address, freeing up the business email and starting with a clear profile in the Centralized Business Account
User to De-Register	Amazon <u>Business</u> User ( <u>Customer</u> email currently linked to an Amazon Business account) who needs to convert account to a consumer account prior to joining the central account

## New User



## User To Convert



Begin the registrationprocess from the welcome screen

We already have a	n Amazon account with your
Email (phone for i	nobile accounts)
	t
Password	Forgot your password
	Sign-In
By continuing, you a Use and Privacy Not	ngree to Amazon's Conditions of lice.
	dia Dataile X

### The system recognizes the email. Sign in with existing password



*Choose 'Yes, join this account' in orderto keep the same log in info and order history* 



Welcome to Amazon Business!

4.

You are now a part of the giardia Amazon Business account.

Start shopping

*Review that the log in information is now an Amazon Business account and start shopping* 

## User To Split



Begin the registrationprocess from the welcome screen

Business	
We already have a email address. Pie	n Amazon account with your ase sign in to see your options.
Email (phone for r	nobile accounts)
Password	Forgot your password?
	Sign-In
By continuing, you a Use and Privacy Not	igree to Amazon's Conditions of Ice.
	d in Details *

The system recognizes the email. Sign in with existing password



Choose 'No, I want to create a new account for Amazon Business'



Choose a new email for your existing Amazon account. Your password stays the same. • You'll have two separate accounts at Amazon.

 Your existing Amazon orders history, payment methods, and addresses stay out of your business user account.

You'll sign into Amazon Business with



Next Back Enter the personal email address you want to split your account off to. Once complete, your previous order history will be associated with the account tied to your personal email address

### **De-Registration**



## **De-Registration**

When the end user tries to access Amazon Business through the Punchout tile, they will encounter an error message. To resolve and get access, they must complete the following steps:

- 1. User must login to previously registered Amazon Business account outside of the eProcurement system by going to Amazon.com
- 2. Download an Order History Report to ensure all past group order history is available for future reference
- 3. Click De-registration link and follow all prompts (ignore account closure verbiage) <u>https://amazon.com/gp/b2b/manage/deregister</u>
- 4. Follow "User to Convert" instructions

Note: If the Amazon Business account has more than 5 users, they will need to remove the users first. If they do not, they will receive the below error message and can work directly with Customer service for support



### **Error Messages**



## **Error Messages**

This section of the account provides additional detail regarding the status of all orders placed

### **Application Error**

 End User will need assistance from an eBuy Admin to assist with their user's profile



### **Amazon Error**

 End User is receiving this message because they are attached to a separate Amazon Business account and need to de-register, and/or have their Admin remove them from the existing Amazon Business account they are tied to



### **Amazon Error**

 End User is trying to place an order outside of eBuy after they registered their account



### **Shopping on Amazon Business**



## **Amazon Business Benefits**

### **Business Pricing & Quantity Discounts**

• Business pricing and quantity discounts are only available to registered business account customers on Amazon. <u>Click</u> to learn more.

### **Business Prime Shipping**

• Once Business Prime Shipping has been purchased, it provides Free Two-Day Shipping on eligible items for all users in the business account. There are multiple pricing tiers to meet the needs of businesses of all sizes. <u>Click</u> to learn more.

### **Business-Only Selection**

• Business-only selection refers to items and offers that are only available for purchase by Amazon Business customers.

### What's not Included?

• Business Prime Shipping does not include additional Prime benefits such as Amazon Fresh, Pantry, Video, or Music.

### **Favorites**

• Amazon allows you to collect favorites and to share with others. Ebuy does not have sharing of favorites with others.



## Search & Browse Optimization

Optimizing search functions in Amazon Business allows you to find the best products to meet your needs and compare prices to find the best value

- Amazon is the "everything store." With such a large selection, we do our best to make it easy for you and your end users to find what you're looking for.
- Recommended filters:
  - Business Sellers
  - Prime Eligible
  - Brand
  - Average Customer Review/Rating





## Search Optimization

Optimizing search functions in Amazon Business allows you to find the best products to meet your needs and compare prices to find the best value

- 1. Maximize Savings! Search All Departments & try using generic descriptors instead of brand names
- Consider refining search results with filters available of left side of your screen, such as Prime or Business Seller
- 3. Sort results by options listed on the top left of your screen, such as Price: Low to High
- In many cases, you can also Select Quantity Discounts to review quantity discounts and purchasing options
- To compare offers, scroll down & selectUsed & new to pull up the Offer Listing page





## Bulk Orders / Quotes

If you are needing to order items in bulk, Amazon Business enables to you to do that in addition to requesting quantity discounts from sellers. Please make sure to check with other contracted suppliers to make sure you are getting the best price.



### **Checkout Experience**



## **Begin Checkout Flow**



## Choose your shipping options

amazon.com

SIGN IN SHIPPING & PAYMENT

GIFT OPTIONS PLACE ORDER

Choose your shipping options

<u>NOTE</u>: the ship to address in Amazon Business is defaulted and can't be changed. Users should select their shipping address in ePro prior to the order being submitted to Amazon for fulfillment.

Continue

### Shipment 1 of 1

Shipping from Amazon.com (Learn more)

Shipping to: The University of Iowa, 125 S DUBUQUE ST PCO-202, IOWA CITY, IA, 52242-2500 United States

 Amazon Basics Narrow Ruled 5 x 8-Inch Writing Pad - White (50 Sheet Paper Pads, 12 pack)
 \$8.99 - Quantity: 1

#### Business Price 👻

Sold by: Amazon.com Services LLC

Change quantities or delete

Choose your Prime delivery option:

Tomorrow, June 25 FREE One-Day Delivery

Monday, June 28
 FREE Amazon Day Delivery
 Get your orders in fewer boxes.
 Some orders may arrive a day early.

**<u>NOTE</u>**: the estimated delivery selected here is based on the default address. Delivery may change if shipping to a different state

 	-
Continue	

## Review Order Details + Submit for Approval

- Selecting "Submit order for approval" transfers your shopping cart to ePro.
- This is the default address if you would like this address changed please add your business address here.



SIGN IN SHIPPING & PAYMENT GIFT OPTIONS PLACE ORDER

#### Review your order

(i) Important message If tax exemption is applied to this order, you acknowledge your tax exemption certificate may be provided to any marketplace seller you purchase from when applicable.   Group Payment method Change   University of lowa Jaggaer Punchout Visa ending in 3587   Yisa ending in 3587 Promotional Codes:   Wita gending in 3587 Inter Code   Apply How are shipping code: calculated? Phone: 555-555-5555 More states Phone: 555-555-5555 More states NoTE: Estimated delivery depends on the timeliness of workflow amazon Basics Narrow Ruled 5 & 8-Inch Writing Pad – White (50 Sheet Paper Pads, 12 apk) Sagery Prime & FREE Returns * Sagery Prime & Sagery Prime & FREE Returns * Sagery Prime # State Prime Prime addivery potion: Monday, June 28 FREE Amazon. Sarvery Rule 25 Sold by: Amazon.com Services LLC Addition and Amazon* Sarvery Rule 25 Sold by: Amazon.com Services LLC Amazon Returned for a state of the service base. Some orders in fewer boxes. Some orders in fewer boxes. Some orders in	This order requires approval.				Submit order for appro	oval
Group University of Iowa Jaggaer Punchout (The University of Iowa)       Payment method Change VISA ending in 3587       Promotional Codes: Enter Code       Apply         Shipping address Change The University of Iowa 125 S DUBUQUE ST PCO-202 IOWA CITY, IA 52242-2500 United States Phone: 555-555-5555       How are shipping costs calculated? Prime shipping benefits have been applied to order.         Estimated Delivery: Depends on Approval (For example, if approved now, tomorrow, June 25, 2021)       NOTE: Estimated delivery depends on the timeliness of workflow approvals. Choose your Prime delivery option: Writing Pad – White (50 Sheet Paper Pads, 12 pack) Stage / prime Stages /	<i>i</i> Important message If tax exemption is applied to this marketplace seller you purchase fr	order, you acknowledge your tax exem om when applicable.	otion certificate may be provi	ded to any	By placing your order, you an Amazon Business Accounts T Conditions and Amazon's prive Order Summary Items:	erms and acy notice. \$8.9
University of lowa Jaggaer Punchout VISA ending in 3587 Change Shipping address Change The University of lowa 125 S DUBUQUE ST PCO-202 IOWA CITY, IA 52242-2500 United States Phone: 555-555-555 Estimated Delivery: Depends on Approval (For example, if approved now, tomorrow, June 25, 2021) Amazon Basics Narrow Ruled 5 x 8-Inch Writing Pad - White (50 Sheet Paper Pads, 12 pack) S8.99 \Prime & FREE Returns \Prime delivery option: Writing Pad - White (50 Sheet Paper Pads, 12 pack) S8.99 \Prime & FREE Returns \Prime delivery option: Writing Pad - White (50 Sheet Paper Pads, 12 pack) S8.99 \Prime & FREE Returns \Prime delivery option: Writing Pad - White (50 Sheet Paper Pads, 12 pack) S8.99 \Prime & FREE Returns \Prime delivery option: Writing Pad - White (50 Sheet Paper Pads, 12 pack) S8.99 \Prime & FREE Returns \Prime delivery option: Writing Pad - White (50 Sheet Paper Pads, 12 pack) S8.99 \Prime & FREE Returns \Prime delivery option: Prime delivery o	Group	Payment method Change	Promotional Codes:		Total before tax:	\$8.9
Change Shipping address Change The University of Iowa 125 S DUBUQUE ST PCO-202 IOWA CITY, IA 52242-2500 United States Phone: 555-5555  Estimated Delivery: Depends on Approval (For example, if approved now, tomorrow, June 25, 2021)  Manazon Basics Narrow Ruled 5 x 8-Inch Writing Pad - White (50 Sheet Paper Pads, 12 pack) S8.99 • Prime & FREE Returns * Business Price * View larger image Quantity: 1 Change Sold by: Amazon com Services LLC Madd adit dotions	Jniversity of Iowa Jaggaer Punchout	VISA ending in 3587	Enter Code	Apply	Estimated tax to be collected:	\$0.00
Shipping address Change         The University of Iowa         125 S DUBUQUE ST PCO-202         IOWA CITY, IA 52242-2500         United States         Phone: 555-555-5555         Phone: 555-555-5555         Mazon Basics Narrow Ruled 5 x 8-Inch         Writing Pad - White (50 Sheet Paper Pads, 12 pack)         Ss.99 < Prime & FREE Returns *	Change				Order total:	\$8.99
Phone: 555-5555 Estimated Delivery: Depends on Approval (For example, if approved now, tomorrow, June 25, 2021) Amazon Basics Narrow Ruled 5 x 8-Inch Writing Pad - White (50 Sheet Paper Pads, 12 pack) \$8.99 \Prime & FREE Returns \V Business Price \V View larger image Quantity: 1 change Sold by: Amazon.com Services LLC Add did totions	Shipping address Change The University of Iowa 125 S DUBUQUE ST PCO-202 OWA CITY, IA 52242-2500				How are shipping costs calculated? Prime shipping benefits have been a order.	pplied to you
Item arrives in packaging that shows what's	Amazon Basics Narrow I Writing Pad - White (50 12 pack) Stanse Price V Wiew Jarger Image	De 25, 2021) Ruled 5 x 8-Inch Sheet Paper Pads, Returns ♥ O Monday, FREE Am Get your	nated delivery deper Prime delivery option: w, June 25 e-Day Delivery June 28 azon Day Delivery	nds on the time	liness of workflow	

## Cart returned to Jaggaer for approvals

- Once the cart is transferred from Amazon Business to eBuy, the normal approval process will start and complete before the Purchase Order is sent to Amazon for fulfillment
- You will then receive an email shipping confirmation once Amazon has shipped the item.

Shopping Cart 💌									•	Return To PR
Simple Advanced								Details		,
Search for products, suppliers, f	orms, part number, etc.						Q	For Christine L Leichty		
Cart Name	2021-06-24 cleichty 05		Internal Note	1000 characters rema	ining	expand   clear		Estimate (8.99 USD) Subtotal Shipping		<b>8.99</b> 0.00
Original Submitter	Christine L Leichty		Note to all Suppliers (Note: These comments are often discarded by supplier and may slow down the processing of this order).	1000 characters rema	ining	expand   clear		Total Proceed To Che	eckout	8.99 USE
1 Item								Do you need to add External Na Submitted/Requester? If so, c information.	otes or cha lick here to	ange the add that
Amazon.com · 1 Item · 8	.99 USD									
SUPPLIER DETAILS Fulfillment	Address 1									
Item		Catalog No.	Size/Packaging	Unit Price	Quantity	Ext. Price				
1 Amazon Basics Narrow R Pads, 12 pack)	uled 5 x 8-Inch Writing Pad - White (50 Sh	neet Paper BOOQSR9PRI	EA	8.99	Qty: 1 EA	8.99	… 🗆			
∧ ITEM DETAILS ♦										
Manufacturer Name	Amazon Basics	Contract:		External Note						
Manufacturer Part Number	NJ12720350-12W	Commodity Code	14111500 / Printing or writing paper		1000 c	haracters remaining e	xpand   clear			

### Halted Orders

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## Halted Orders

There are instances in which orders could be halted/cancelled

- **Safeguards** If the approval is not completed within the seven day cart lock, and the order falls outside of the safeguards (set by your organization) at the time of approval, the item or order will be halted and a new order will need to be created and submitted.
- **Multiple PunchOut Sessions** Multiple PunchOut sessions can result in a cancelled order. When shopping on Amazon Business through PunchOut, make sure to use one PunchOut Session per order.
- **Changing or Modifying Cart** If PO is sent with deleted line items or modified quantities (modifications occur in Jaggaer (ePro) after cart is transferred from Amazon Business), the order will be rejected and a new order will need to be created and submitted.
- Changes to cart quantities are not allowed in punchout, this will need to be done while in Amazon/ebuy.
- Address on Final PO Differs From Address at Checkout If the checkout address is in the contiguous US, but the address on the final PO is outside the contiguous US, the order will be cancelled and a new order will need to be created and submitted with the correct shipping address.
- Zip Code Change for Next Day Delivery If the zip code on the final PO differs from the zip code used for the address at checkout in Amazon Business and the item is set for next day delivery, the order will be cancelled and a new order will need to be created and submitted.

## Halted Orders

### **Things to note:**

- Refer to details provided in the email. Or, contact Customer Service for more information.
- If an Amazon Business order has been halted, the end user will need to start over and place a new order.





1.0 of the above will NOT be ordered. There wasn't enough in stock to fill your order and we couldn't find a replacement. Try ordering it again.

### **Buying Policies**

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## **Restricted Policies**

æ

Restricted items are created based on University and Regent policies.



### **Business Account Navigation**



business	All 🗸	Enter keyword or product number	Discover Business Pricing »						
	Supporting	: St. Jude Children's Research Hospital 🛨							
Deliver to Ravenna Santa Bar 931	03	Departments → Today's Deals Gift Cards Manage Team Help Sell 🛛 🖶 →	Hello, Ravenna Account for Ravenna Gar 🚬 Lists - 🖓						
Busin	es	s Account Navigation	Your Account Your Orders Manage Suppliers Business Analytics Recurring Deliveries						
Page		Functionality     Switch Accounts       Sign Out     Sign Out							
Your Account		Standard Amazon account information							
Your Orders		View and track your orders. Administrations can view orders others have placed on behalf of the organization							
<b>Business Analytics</b>		Create and filter custom reports based on your business needs to view your organization's	orders						
RecurringDeliveries	i.	Have essential items delivered automatically, based on a schedule you choose. Learn More.							

### Your Orders

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## Your Orders

This section of the account provides additional detail regarding the status of all orders you have placed within the Business Account.

Your Account > Your Orders          i       To view orders placed by users in your business account, select View All Orders below or go to the select view and the select view	Take a variety of actions on your order such as initiating returns or tracking th		
Your Orders View All Orders: Ravenna Garden +	Search Orders	delivery of a package.	
16 orders placed in past 6 months +	Arriving August 16 - August	20	
ORDER PLACED     SHIP TO     PLACED BY     TOTAL       May 15, 2018     Third Floor *     Katherine *     \$0.00       Approval Demo 2	✓ Ordered Sunday, August 12		
This order was approved. View details Cancelled		Track package	
AmazonBasics 92 Bright Multipurpose Copy Paper - 8.5 x 11 Inches, 10 Ream Case Sheets)	See all updates	Return or replace items	
\$0.00	Out for delivery	Write a product review	

## Return an Item

### Navigate to Your Orders from the dropdown



### **Business Analytics**



## **Amazon Business Analytics**

### Amazon Business Analytics provides the ability to:

- Aggregate purchases to compare and track spend over time
- Monitor and track 60+ data fields including customer info, shipment info, payment info, and seller info
- Customize and save report templates to meet business needs
- Download CSV files to analyze your data in excel

### Reports

Use our reports to get line-item details about your organization's orders and access important documents like invoices. Start with one of our curated reports, then customize it to your needs.

#### Reconciliation

Compare order and payment history to your records.

#### Shipments New

Get detailed shipping, product and seller info on an order.

#### Refunds

Track the payment, product, and status of a refund.

#### Orders

Get detailed payment, product and seller info on an order.

#### Returns

Monitor what items are being returned and the reasons why.

#### Related offers

See what other offers were available at the time of an order.

## **Reporting & Reconciliation**

Use the Reconciliation Report to view data including transaction info, customer info, and order info.

Simplify the reconciliation process by matching corporate credit card charges to each item in a shipment.

- Match the Payment Reference ID in the Reconciliation Report against your credit card statement
- Customize report columns and filters at the left to find required information

Busi	ness	analytics Rep	oorts 🗸			
Record Add title	ncilia and sa	ntion ve to your templates	Time	period th to date  ¥		
V		Transaction Date	Payment Reference ID	Transaction Type	Payment Amount	Account Group
Filter		11/08/2018	K3TRZEKRUWL	Charge	\$13.47	Timberlands-Western
		11/08/2018	2FL26BHF590	Charge	\$357.88	Timberlands-Western
Adjust columns		11/08/2018	411MW1ZL1YS	Charge	\$51.62	Timberlands-Southern
$\square$		11/08/2018	5HQ2R3I0KBKO	Charge	\$60.99	CorpFunc-GeneralCounsel&Corp
Get order documents		11/08/2018	115KCMP9G09	Charge	\$27.92	WP-Mid South Region
		11/08/2018	0000001LOQ4L	Charge	\$ <mark>18.59</mark>	Timberlands-Southern
		11/08/2018	2LNKETGK4AJJ	Charge	\$22.48	WP-Eastern Region
		11/08/2018	66JHB47PP1I	Charge	\$34.35	CorpFunc-CompBenefits&HR

### **Business Customer Service**



## **Business Customer Support**

Dedicated U.S. based <u>Business Customer Support</u> can be reached a number of ways including email and phone. Not sure what you're looking for? Learn more about the features and benefits on Amazon Business <u>HERE</u>.



## **Customer Support Questions**

For questions from users as well as contact information for a variety of support resources

#### Contact Business Customer Support: CLICK HERE

• Provides end users the option to call or email. Please use this method of contact for anything relating to an order, transaction, charge, or shipment

#### **Call Business Customer Support:**

• 888. 281. 3847

#### **Request a Tax Exemption Refund:**

- Your Orders > Locate Order > Contact Seller > Request refund through email
- Additional tax queries can be emailed to <u>tax-exempt@amazon.com</u>