

Conference Technologies Minimum Discount Off Manufacturer List Price

Manufacturer	Minimum Discount
AJA	10%
Alesis	0%
Algo	0%
Altinex	12%
AMX	40%
Atlas-IED	28%
Atlona	20%
Audio Technica	20%
Audix	20%
Aurora	30%
AVer	15%
AVPro Edge	35%
Avteq	5%
Axis	5%
Barco	15%
Belden Wire	8%
BenQ	5%
Biamp	30%
Blackmagic Design	8%
Blonder Tongue	15%
Brightsign	15%
BTX	10%
C2G	35%
Canon	5%
CatchBox	5%
Chief	30%
Christie Digital	10–25%
ClearOne	20–30%
CommScope	5%
Crestron	37%
Crown Audio	10%
D&M Pro	10%
Da-Lite	20%
DBX	25%
Drake	5%
Draper	20%
Elmo	5–25%
Elo	5%
Epson	5–25%
Ergotron	5%
Extron	36%
EMS	0%
FSR	15%
Furman Sound	30%

Gefen	15%
HuddleCam	10%
Huddly	5–10%
Icon	5–25%
InFocus	10%
JBL	25%
JVC	10%
Kensington	5%
Kramer	10–25%
Lencore	5%
LG	10%
Liberty AV Solutions	20–35%
Listen Technologies	20%
Logitech	5–20%
Luxul	20%
Magewell	10%
Marshall Electronics	10–25%
MediaPOINTE	0%
Mersive	15%
Middle Atlantic	35%
MXL	5–40%
NEC	20%
Netgear	25%
Newline	0–20%
Optoma	5–20%
Panasonic	15%
Peerless	10–30%
Planar	10%
Plantronics	30%
Polycom	20%
Premier Mounts	30%
PTZ Optics	10%
QSC	25%
Radio Design Labs	20%
Renkus Heinz	20%
RGB Spectrum	15%
Sachtler	15%
Samsung	15%
Sanyo	0%
Sennheiser	20%
Sharp	15%
Shure	30%
SMART	10–25%
Sonicfoundry	0%
Sony	5–25%
Soundtube	8%
Spectrum Industries	30%
SurgeX	20%

Tannoy	15%
Tech Works	0%
TOA Electronics	20%
Toshiba	5%
TV One	0–15%
Vaddio	10–20%
VBrick	5%
Viewsonic	15%
Visix	0%
Vivitek	5–30%
Vizio	0%
Wacom	20%
Wolfvision	5–15%
Yamaha UC	15–30%
Other Manufacturers	5%