



STATE OF IOWA (Contract No. 3890-10)



SU Group Quick Stats

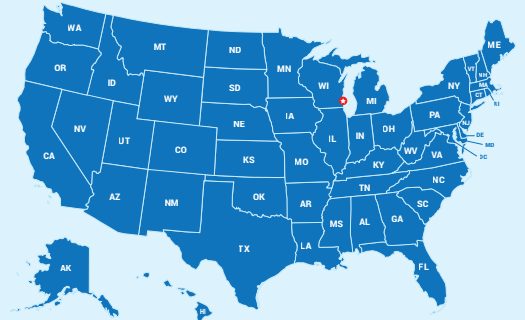
- ▶ Founded in 1982 in Oak Creek, WI (See map below.)
- ▶ Serve the governmental, financial, educational, pharmaceutical, and healthcare markets
- ▶ Customer retention rate of more than 95%

Who are we?

Since 1982, SU Group has helped institutions reduce their annual maintenance spend all while improving operational efficiencies and equipment performance and uptime!

SU Group Corporate Headquarters ▶

9667 South 20th Street, Oak Creek, WI 53154



Experience

- ▶ 621 Colleges and Universities
- ▶ 1,489 Healthcare Facilities
- ▶ 1,800 Financial Institutions
- ▶ 650 Cities, Counties & Other Municipalities
- ▶ 14 Current State Government Contracts
(Competitively awarded)
- ▶ E&I Cooperative Contract
(Competitively awarded)

Achievements

- ▶ Vizient contracted supplier (15 Years)
- ▶ 2014 E&I'S Best in Class Member Responsiveness Award Recipient
- ▶ Earned an "A-" AM Best Rating

WHY SU GROUP?

Benefits

- ▶ 3 Day turn-around time on free, no obligation quote (Best in the industry)
- ▶ Average cost savings of 17% - 35%
- ▶ Reduced administrative burden
- ▶ Vendor of choice and vendor neutral
- ▶ Contract consolidation
- ▶ Online reporting

Discount Range

The following percentages represent the average savings realized:

- ▶ Communication.....35%
- ▶ Data Processing (IT).....31%
- ▶ Facilities.....27%
- ▶ Research/Investigation Labs.....27%
- ▶ Mail.....33%
- ▶ Office.....29%
- ▶ Security/Alarm.....30%
- ▶ Healthcare.....12% - 27%

Note: Please see back for full equipment list.



THE EQUIPMENT
MAINTENANCE
MANAGEMENT
INNOVATORS!



HEALTHCARE



EDUCATION



GOVERNMENT



FINANCIAL



PHARMACEUTICAL

Our Process



1

SERVICE REQUIRED

When your equipment breaks down, follow these steps...

2

CALL SU TELESERVE™

Contact SU's toll free, 24/7 dispatch number at (800) 833-7050 or call the vendor directly.

3

VENDOR DISPATCHED

Then SU will dispatch your vendor with our purchase order (PO) number.

4

VENDOR SENDS INFO

Following corrective maintenance, the vendor is required to send SU a field service report (FSR) & an invoice.

5

SU PAYS VENDOR

SU will pay your vendor within 25-35 days after the repair is performed.

6

VIEW ONLINE REPORT

Meanwhile, all repair service info is available to the customer online at www.su-group.com.

ELIGIBLE EQUIPMENT TYPES

Communication Equipment

- ▶ Audio Visual Systems
- ▶ Radio Equipment
- ▶ Telephone Systems
- ▶ Voice Mail Systems
- ▶ Video Conferencing Systems

Computer Equipment

- ▶ Controllers
- ▶ Data Retrieval Systems
- ▶ Desktop Computers
- ▶ Disk Drives
- ▶ Display Terminals
- ▶ Laptop Computers
- ▶ Mainframes
- ▶ Modems
- ▶ Monitors
- ▶ Networking Systems
- ▶ Optical Disk Drives
- ▶ Printers
- ▶ Routers
- ▶ Scanners/ Plotters
- ▶ Servers

Document Processing Systems

- ▶ Computerized Microfilm Systems
- ▶ Inserter Systems
- ▶ Mail Processing/Statements
- ▶ Rendering Systems
- ▶ Production Printers

Forms Handling Equipment

- ▶ Binders
- ▶ Bookletmakers
- ▶ Card Readers
- ▶ Collators
- ▶ Paper Folders
- ▶ Paper Shredders

Laboratory/Research Equipment

- ▶ Autoclaves
- ▶ Autosamplers
- ▶ Blood Gas Analyzers/Units
- ▶ Centrifuges
- ▶ Chemistry Analyzers
- ▶ Chromatography Equipment
- ▶ Detectors
- ▶ DNA Analyzers/Synthesizers
- ▶ Electron Microscopes
- ▶ Electrophoresis Equipment
- ▶ Hematology Analyzers
- ▶ HPLC/ HPLC Pumps
- ▶ Incubators
- ▶ Mass Spectrometers
- ▶ Microbiology Analyzers
- ▶ Microtomes/Cryostats
- ▶ X-Ray Systems

Mail Equipment

- ▶ Folders
- ▶ Table Top Inserters
- ▶ Mail Openers
- ▶ Mailing and Shipping
- ▶ Scales

Microfilm Equipment

- ▶ Microfilers
- ▶ Microfiche
- ▶ Printers
- ▶ Readers

Office Equipment

- ▶ Calculators
- ▶ Copiers
- ▶ Dictation Equipment
- ▶ Facsimile Machines
- ▶ Time Clocks

Power Regulators

- ▶ Transient Voltage Protection (TVP)
- ▶ Uninterrupted Power Supplies (UPS)

Security Systems

- ▶ Alarms
- ▶ Burglar Alarms
- ▶ Card Access Systems
- ▶ CCTV Systems
- ▶ Library Security Systems
- ▶ Vaults/ Safes/Lockers

Note: This eligible equipment list is only a sample listing. Your coverage may include additional equipment.

SU Corporate Headquarters

9667 South 20th Street
Oak Creek, WI 53154



SU Contact

Brian Gryszkiewicz
Market Specialist

P. (800) 558-9910

E: bgryszkiewicz@su-group.com



Follow Us

